# GREGORY SCOTT CRESPI, J.D., Ph.D.

#### Council of Economic Advisers, Executive Office of the President (1988 - 1989)

Senior Counsel and Senior Staff Economist for Law and Economics. Participated in the development of Reagan and Bush Administration legislative initiatives in a number of areas, including disability rights, savings and loan recapitalization, securities regulation, food and drug labeling, and tort law reform.

### Debevoise & Plimpton (1986 - 1988)

Associate Attorney in the Washington, D.C. office of a large New York-based law firm. Primary practice areas included securities regulation, commercial litigation and financial services industry regulation.

# Davis, Hockenberg, Wine, Brown & Koehn (1985 - 1986)

Associate Attorney with a Des Moines, Iowa law firm. Primary practice areas included banking regulation, real estate transactions, legislative drafting, and secured transaction litigation.

# University of Iowa (1980 - 1981)

Visiting Assistant Professor of Economics. Primary responsibilities included research and teaching in the areas of microeconomic theory, energy policy, industrial organization, and statistics.

## <u>University of Tulsa</u> (1978 - 1980, 1981 - 1983)

Assistant Professor of Economics. Primary responsibilities included research and teaching in the areas of macroeconomic and microeconomic theory, energy policy, industrial organization, and statistics.

College of Business Teaching Award, 1980.

#### LEGAL PUBLICATIONS

#### I. Books

<u>Stockbroker Supervision: Managing Stockbrokers and Surviving Sanctions</u>, Butterworth Legal Publishers (1989) (co-authored with Ralph Ferrara and David Rivkin).

Redeeming Fallen Brokers: Managing the Aftermath of Broker-Dealer Enforcement Proceedings, Butterworth Legal Publishers (1988) (co-authored with Ralph Ferrara).

<u>Directorship Year-End Regulatory Review: January 1988</u>, Directorship Publications (1988) (co-authored with Eric Roiter).

<u>Directorship Year-End Regulatory Review: January 1987</u>, Directorship Publications (1987) (co-authored with Eric Roiter and Gary Kubek).

### II. Articles

"Correcting for the Wealth Bias of Cost-Benefit Analysis Through Use of 'Percentage of Wealth'-Based Valuations," (forthcoming \_\_\_\_ Creigh. L. Rev. \_\_\_ (2013)).

'Teaching Contract Law Through Common Law Analysis: The UC-Irvine Experiment," (forthcoming 66 SMU L. Rev. \_\_\_\_ (2013)).

- "The Endogeniety Problem in Cost-Benefit Analysis: Valuing Policies That Alter Preferences or Genetic Identities," 8 George. J. L. & Pub. Pol. 91 (2010).
- "How Recognizing the Endogeniety of Identity Renders the Discounting Debate Largely Irrelevant," 30 J. Land, Res. & Env. L. 75 (2010).
- "Further Reflections on Post-Realist Legal Scholarship and Teaching: A Brief Response to Professor Scordato," 50 S. Clara L. Rev. 281 (2010).
- "A Brief Reflection on the Problem of Person-Altering Consequences," 2 <u>J. App. Economy</u> 13 (2009).
- "Incorporating Endogenous Preferences in Cost-Benefit Analysis," 17 Penn. St. Env. L. Rev. 157 (2009).
- "The Fatal Flaw of Cost-Benefit Analysis: The Problem of Person-Altering Consequences, 38 Env. L. Rep. 10703 (2008).
- "Choice of Law in Veil Piercing Litigation: Courts Should Discard the Internal Affairs Rule and Embrace General Choice of Law Principles," 64 NYU Ann. Surv. 85 (2008).
- "Would It be Unethical to Dump Radioactive Wastes in the Ocean? The Surprising Ethical Implications of the Person-Altering Consequences of Policies," 1 <u>Ecology Law Currents</u> 1 (2008) (reprinted as Chapter 2 of <u>Waste Management: Environmental Impact</u> (L. Lakshmi, ed., 2008).
- "Clarifying the Boundary Between the Parol Evidence Rule and the Rules Governing Subsequent Oral Modifications," 34 Ohio No. L. R. 71 (2008).
- "What's Wrong With Dumping Radioactive Wastes in the Ocean? The Surprising Ethical Implications of the Problem of Person-Altering Consequences," 37 Env. L. Rep. 10873 (2007).

"Comparing American and New Zealand Legal Education: Are American Law Schools Too Good?," 30 <u>Vand. J. Trans'l. L.</u> 31 (1997).

"Filling a Gap in New Zealand Legal Education: The Economic Analysis of Law," 8 Otago L. Rev. 559 (1996).

"Recovering Pre-Contractual Expenditures as an Element of Reliance Damages," 49 SMU L. Rev. 43 (1995).

"Good Faith and Bad Faith in Contract Law: Reflections on 'A Cautionary Tale' And 'Border Wars'," 72 <u>Tex. L. Rev.</u> 1277 (1994).

"Teaching the New Law and Economics," 25 U. Tol. L. Rev. 713 (1994).

"Overcoming the Legal Obstacles to the Creation of a Futures Market in Bodily Organs," 55 Ohio St. L. J. 1 (1994).

"Microeconomics Made (Too) Easy: A Casebook Approach to Teaching Law and Economics," (review of <u>Cases and Materials on Law and Economics</u> (David Barnes & Lynn Stout, authors)), 91 <u>Mich. L. Rev.</u> 1560 (1993).

"The Adequate Assurances Doctrine After U.C.C. §2-609: A Test of the Efficiency of the Common Law," 38 Vill. L. Rev. 179 (1993).

"Market Magic: Can the Invisible Hand Strangle Bigotry?," (review of <u>Forbidden Grounds</u> (Richard Epstein, author)), 72 <u>B. U. L. Rev.</u> 991 (1992).

"The Mid-Life Crisis of the Law and Economics Movement: Confronting the Problems of Nonfalsifiability and Normative Bias," 67 Notre Dame L. Rev. 231 (1991).

"If Pigs That Could Fly Could Reply: A Response to Daniel Posin," 38 Wayne L. Rev. 75 (1991).

"The Reverse Pierce Doctrine: Applying Appropriate Standards,"16 J. Corp. Law 33 (1990).

"Efficiency Rejected: Evaluating 'Undue Hardship' Claims Under the Americans with Disabilities Act," 26 Tulsa L. J. 1 (1990).

"The Reach of the Federal Registration Requirements for Broker-Dealers and Investment Advisers," 17 Sec. Reg. L. Jour. 339 (1990).

"Broker-Dealer Supervision of Registered Representatives and Branch Office Operations," 44 Bus. Law. 1361 (1989) (principal draftsman for an ABA Task Force Report).

"The Availability After <u>Carpenter</u> of Private Rights of Action Under Rule 10b-5 Based Upon the Misappropriation of Information Concerning Acquisitions," 26 <u>Am. Bus. L. Jour.</u> 709 (1989).

"The Uniform Limited Offering Exemption: The Need for Amendment of its Disqualification Provisions," 16 <u>Sec. Req. L. Jour.</u> 370 (1989).

"Laying Out the Basics: A Close-up View of the Supreme Court Decision in <u>Basic v.</u> Levinson," 26 <u>Am. Bus. L. Jour.</u> 325 (1988) (co-authored with Ralph Ferrara).

"Private Rights of Action for Option Position Holders under Section 20(d) of the Securities Exchange Act," 16 Se

Chairman, Athletic Council, Southern Methodist University, 2001-2005.